

Gonçalo Pimentel

Finance, Business development and M&A



Gonçalo has a strong financial focus with over 15 years of experience in mergers and acquisitions, financial modelling, valuation analysis, and strategic planning, having worked on transactions in Europe, Asia, and South America. His experience spans multiple industries, including pest control, hygiene, and cleaning services, with a strong focus on optimizing financial performance. With a degree in engineering, an MBA, and a CIMA degree, Gonçalo excels at identifying valuable deals, partnering with companies, and capturing shareholder value.

Help transform objectives into reality. Identify opportunities and achieve the best value in each negotiation.

PERSONAL

Name	Gonçalo Pimentel
Location	Lisbon, Portugal São Paulo, Brazil
Languages	Portuguese (Native) English (Proficient)
Email	goncalo.pimentel@3JGS3.com
Mobile	+351 926 132 132 www.linkedin.com/in/gpimentel/

EXPERIENCE



Strategy ★★★★★



Finance & Controlling ★★★★★



Pricing & Sales ★★★★★



M&A ★★★★★

Education

- 2014** **CIMA**
Chartered Management accountant
- 2011** **MBA (full-time)**
Porto Business School
- 2009** **Physics Engineering**
University of Aveiro

Professional Experience

- 2025** **M&A**
3 JGS 3
- 2024** **Business Development**
Airbus – Latin America
- 2021** **CFO**
Airbus - Portugal
- 2020** **Finance Transformation**
Airbus - France
- 2017** **CFO**
Rentokil Initial - Brazil
- 2015** **Revenue & Profit**
Rentokil Initial - Asia
- 2014** **Finance Businesss Partner**
Rentokil Initial - Indonesia
- 2012** **CEO Assistant manager**
Rentokil Initial - UK